

Trade-in Trade-up Wireless Network Solutions Promotion

Upgrade your networks with new Motorola equipment for better performance, greater speed, and more connectivity.

Point-to-Point, Point-to-Multipoint, and Mesh Wide Area Network Rebates

Now is the time to upgrade your existing networks and save on your Motorola wireless network purchases. From March 1, 2010 through August 31, 2010 Motorola is offering substantial rebates to customers who trade-in competitive products and purchase qualifying Motorola products.

Act Now: Offer Limited to the First 225 Trade-ins*

Participate in the Trade-in Trade-up Promotion with Motorola and you could be eligible to receive up to up to \$4,000 in Point-to-Point rebates, up to \$6,700 in Point-to-Multipoint rebates and \$550 per node for Mesh Wide Area Network (MWAN). Act now – offer is limited to the first 225 qualifying trade-ins or through August 31, 2010 – whichever comes first.

Participation is Easy

1. Register at www.motorolabroadbandpromotions.com

It is important to register early as the offer is limited to the first 225 qualifying trade-ins completed. Participants will have 90 days from the registration date to complete all rebate transactions. At the time of registration, you will need to provide business contact information, the list of trade-in equipment, and products you intend to purchase. Once registration is complete, you will receive a tracking number and program eligibility form that will be used to further track the purchase, trade-in, and rebate process.

2. Contact SeaView Technologies for your Trade-in Agreement

SeaView Technologies will be working with you to set up a master trade-in agreement for qualifying units. After registering your trade-in, please contact SeaView Technologies for details on setting up your agreement. The rebate tracking number will be required when you contact SeaView Technologies.

3. Purchase Motorola Equipment

After registration, you should purchase qualifying Motorola equipment from your Authorized Motorola Channel Partner. Participants must purchase eligible equipment and supply proof of purchase to Motorola within 90 days of program registration.

4. Trade-in Equipment and Complete Rebate Transaction

Within 90 days of program registration, you will need to send in your trade-in equipment to Sea View Technologies and submit your proof of purchase to Motorola. Sea View Technologies will notify Motorola when your equipment is received. Once your trade-in equipment is received and your proof of purchase is submitted, Motorola will issue the rebate(s) to you. Trade-in equipment and proof of purchase must be supplied within 90 days of program registration in order to qualify. Submission information is provided at the time of program registration.

Registration and Information:

www.motorolabroadbandpromotions.com

Trade-in Contact Information:

SeaView Technologies

Brandon Stover

Email: Brandon@seaviewtech.com



Point-to-Point Rebates

Eligible Motorola Point-to-Point Products – Up to \$4,000 in Rebates

Customers are required to purchase at least 2 qualifying radios or 1 qualifying link in order to qualify for the rebate promotion. Eligible products must be purchased at the same time on the same purchase order to qualify for a trade-in rebate.

\$330 Rebate	Description	Buy	Model
PTP 100 – 2.4 GHz Radios	PTP24100	2	2401BHRFDD, 2401BHDD, 2400BHRFDD, 2400BH20DD, 2400BHDD, 2400BHRF20DD, 2401BH20DD, 2401BHRF20DD
PTP 100 – 5.2 GHz Radios	PTP52100	2	5211BHRFDD, 5210BHRF20DD, 5210BHRFDD, 5201BHDD, 5200BHDD
PTP 100 – 5.7 GHz Radios	PTP58100	2	5701BHDD, 5701BHRFDD, 5700BHRF20DD, 5700BHRFDD, 5700BHDD, 5700BH20DD, 5701BH20DD, 5701BHRF20DD

\$495 Rebate	Description	Buy	Model
PTP 200 – 4.9 GHz Link	PTP4900	1	WB3274AA, WB3275AA, WB3276AA, WB3277AA
PTP 200 – 5.4 GHz Link	PTP54200	1	WB3270AA, WB3271AA, WB3272AA, WB3273AA

\$900 Rebate	Description	Buy	Model
PTP 300 – 5.4 GHz Link	PTP54300	1	WB3150BB, WB3152BB
PTP 300 – 5.8 GHz Link	PTP58300	1	WB3146AA, WB3148AA

\$1,340 Rebate	Description	Buy	Model
PTP 500 – 5.4 GHz Link	PTP54500 – Lite	1	WB2876BB, WB2877BB
PTP 500 – 5.8 GHz Link	PTP58500 – Lite	1	WB2859AA, WB2860AA

\$1,500 Rebate – Option 1	Description	Buy	Model
PTP 800 – L6 GHz Option 1	CMU	2	WB3480AA
	ODU	2	01010411007, 01010411008, 01010411009, 01010411010, 01010411011, 01010411012
PTP 800 – 11 GHz Option 1	CMU	2	WB3480AA
	ODU	2	01010208001, 01010208002, 01010208003, 01010208004, 01010208005, 01010208006
PTP 800 – 18 GHz Option 1	CMU	2	WB3480AA
	ODU	2	01010209013, 01010209014
PTP 800 – 23 GHz Option 1	CMU	2	WB3480AA
	ODU	2	01010210005, 01010210006, 01010210007, 01010210008, 01010210009, 01010210010

\$1,525 Rebate – Option 2	Description	Buy	Model
PTP 800 – L6 GHz Option 2	CMU	2	WB3480AA
	ODU	2	01010411007, 01010411008, 01010411009, 01010411010, 01010411011, 01010411012
	Software Key(s)	2	WB3538, WB3539, WB3540, WB3541, WB3542
PTP 800 – 11 GHz Option 2	CMU	2	WB3480AA
	ODU	2	01010208001, 01010208002, 01010208003, 01010208004, 01010208005, 01010208006
	Software Key(s)	2	WB3538, WB3539, WB3540, WB3541, WB3542
PTP 800 – 18 GHz Option 2	CMU	2	WB3480AA
	ODU	2	01010209013, 01010209014
	Software Key(s)	2	WB3538, WB3539, WB3540, WB3541, WB3542
PTP 800 – 23 GHz Option 2	CMU	2	WB3480AA
	ODU	2	01010210005, 01010210006, 01010210007, 01010210008, 01010210009, 01010210010
	Software Key(s)	2	WB3538, WB3539, WB3540, WB3541, WB3542

Point-to-Point Products Eligible for Trade-in:

Eligible competitive Point-to-Point trade-in equipment will be accepted as one or more full links/hops (at least two radios) from the manufacturers listed below. All trade-in equipment MUST be in good working order, complete with power supplies and accessories.

- ADTRAN®
- Airaya
- Alvarion
- Aperto®
- Axxcelera
- Ceragon
- Cisco
- DragonWave
- Exalt
- Harris Stratex
- InfiNet
- Proxim – PTP only
- LPN Wireless
- RADWIN
- Redline – PTP only
- RadioLan
- Solectek
- Trango®
- Tranzeo®
- Wavesight

Option 1: No software upgrade key. Modem 1000/100BaseT with Capacity CAP 10 Mbps.

Option 2: Software upgrade key required (20-100 Meg). Modem 1000/100BaseT with Capacity CAP 10 Mbps.

Option 3: Software upgrade key required (150-Full Capacity). Modem 1000/100BaseT with Capacity CAP 10 Mbps.

Point-to-Point Rebates

Eligible Motorola Point-to-Point Products – Up to \$4,000 in Rebates

Customers are required to purchase at least 2 qualifying radios or 1 qualifying link in order to qualify for the rebate promotion. Eligible products must be purchased at the same time on the same purchase order to qualify for a trade-in rebate.

\$1,900 Rebate – Option 3

	Description	Buy	Model
PTP 800 – L6 GHz Option 3	CMU	2	WB3480AA
	ODU	2	01010411007, 01010411008, 01010411009, 01010411010, 01010411011, 01010411012
	Software Key(s)	2	WB3543, WB3544, WB3545, WB3546
PTP 800 – 11 GHz Option 3	CMU	2	WB3480AA
	ODU	2	01010208001, 01010208002, 01010208003, 01010208004, 01010208005, 01010208006
	Software Key(s)	2	WB3543, WB3544, WB3545, WB3546
PTP 800 – 18 GHz Option 3	CMU	2	WB3480AA
	ODU	2	01010209013, 01010209014
	Software Key(s)	2	WB3543, WB3544, WB3545, WB3546
PTP 800 – 23 GHz Option 3	CMU	2	WB3480AA
	ODU	2	01010210005, 01010210006, 01010210007, 01010210008, 01010210009, 01010210010
	Software Key(s)	2	WB3543, WB3544, WB3545, WB3546

\$1,950 Rebate

PTP 500 – 5.4 GHz Link	PTP54500 – Full	1	WB2874BB, WB2875BB
PTP 500 – 5.8 GHz Link	PTP58500 – Full	1	WB2857AA, WB2858AA

\$3,200 Rebate

PTP 600 – 2.5 GHz Link	PTP25600	1	WB2782BB, WB2783BB
PTP 600 – 4.5 GHz Link	PTP45600	1	WB3040BB
PTP 600 – 4.5 GHz Link	PTP45600	1	WB3041BB
PTP 600 – 4.8 GHz Link	PTP48600	1	WB3378AA
PTP 600 – 4.8 GHz Link	PTP48600	1	WB3379AA
PTP 600 – 4.9 GHz Link	PTP49600	1	WB3225AA
PTP 600 – 4.9 GHz Link	PTP49600	1	WB3226AA
PTP 600 – 5.4 GHz Link	PTP54600 – Lite	1	BP5530BH15-2EE, BP5530BHC15-2EE
PTP 600 – 5.8 GHz Link	PTP58600 – Lite	1	BP5830BH15-2DD, BP5830BHC15-2DD

\$4,000 Rebate

PTP 600 – 5.4 GHz Link	PTP54600 – Full	1	BP5530BH-2EE, BP5530BHC-2EE
PTP 600 – 5.8 GHz Link	PTP58600 – Full	1	BP5830BH-2DD, BP5830BHC-2DD

Point-to-Point Products Eligible for Trade-in:

Eligible competitive Point-to-Point trade-in equipment will be accepted as one or more full links/hops (at least two radios) from the manufacturers listed below. All trade-in equipment MUST be in good working order, complete with power supplies and accessories.

- ADTRAN®
- Airaya
- Alvarion
- Aperto®
- Axxcelera
- Ceragon
- Cisco
- DragonWave
- Exalt
- Harris Stratex
- InfiNet
- Proxim – PTP only
- LPN Wireless
- RADWIN
- Redline – PTP only
- RadioLan
- Solectek
- Trango®
- Tranzeo®
- Wavesight

Option 1: No software upgrade key. Modem 1000/100BaseT with Capacity CAP 10 Mbps.

Option 2: Software upgrade key required (20-100 Meg). Modem 1000/100BaseT with Capacity CAP 10 Mbps.

Option 3: Software upgrade key required (150-Full Capacity). Modem 1000/100BaseT with Capacity CAP 10 Mbps.

Point-to-Multipoint Rebates

\$2,700 Rebate

Requirements: 4 Access Points (APs) and 4 antennas must be purchased at the same time on the same purchase order in order to qualify for a rebate.

	Model	Buy	Description
PMP 320 – 3.5 GHz	3530APC	4	3.5 GHz AP without Antenna
	85010090001	4	Sector Antenna
PMP 320 – 3.65 GHz*	3630APC	4	3.65 GHz AP without Antenna
	85010090001	4	Sector Antenna

\$5,600 Rebate

Requirements: 6 Access Points (APs), 100 Subscriber Modules (SMs), and 100 power supplies must be purchased at the same time on the same purchase order in order to qualify for a rebate.

	Model	Buy	Description
PMP 100 Series – 2.4 GHz	2450APDD	6	2.4 GHz Advantage AP
	HK1088B	1	2.4 GHz SM (100 pack)
	ACPSSW-13A	100	Power Supply
PMP 100 Series – 5.2 GHz	5250APDD	6	5.2 GHz Advantage AP
	HK1624A	1	5.2 GHz SM (100 pack)
	ACPSSW-13A	100	Power Supply
PMP 100 Series – 5.7 GHz Canada	5750APG	6	5.7 GHz Advantage AP
	HK1040C	1	5.7 GHz SM (100 pack)
	ACPSSW-13A	100	Power Supply
PMP 100 Series – 5.2 GHz HPOL	5250APHZDD	6	5.2 GHz Advantage AP HPOL
	HK1843A	1	5.2 GHz SM (100 pack) HPOL
	ACPSSW-13A	100	Power Supply
PMP 100 Series – 5.4 GHz HPOL	5450APHZDD	6	5.4 GHz Advantage AP HPOL
	HK1838A	1	5.4 GHz SM (100 pack) HPOL
	ACPSSW-13A	100	Power Supply
PMP 100 Series – 5.7 GHz HPOL	5750APHZDD	6	5.7 GHz Advantage AP HPOL
	HK1840A	1	5.7 GHz SM (100 pack) HPOL
	ACPSSW-13A	100	Power Supply
PMP 100 Series – 5.7 GHz US	5750APUSG	6	5.7 GHz Advantage AP US
	HK1040C	1	5.7 GHz SM (100 pack)
	ACPSSW-13A	100	Power Supply

\$6,700 Rebate

Requirements: 4 Access Points (APs), 100 Subscriber Modules (SMs), and 100 power supplies must be purchased at the same time on the same purchase order in order to qualify for a rebate.

	Model	Buy	Description
PMP 430 – 5.7 GHz Canada	5780AP	4	5.7 GHz OFDM AP with Antenna
	HK1867A	4	5.7 GHz OFDM 10 Mbps SM (25 pack)
	ACPSSW-13B	100	Power Supply
PMP 430 – 5.7 GHz US	5780APUS	4	5.7 GHz OFDM AP with Antenna US
	HK1867A	4	5.7 GHz OFDM 10 Mbps SM (25 pack)
	ACPSSW-13B	100	Power Supply

Mesh Wide Area Network Rebates

\$550 Rebate

Requirements: There is a minimum trade-in and purchase of 10 units and a maximum of 100 for this rebate.

	Model	Buy	Description
AP 4300	HK1716A	10	Maximum 100 Units, 2.4 / 5.8 GHz AC
AP 4300	HK1718AC	10	Maximum 100 Units, 2.4 / 4.9 GHz AC

*Shipping in late March 2010.

Point-to-Multipoint Products Eligible for Trade-in:

Customers are required to trade-in at least 3 Access Points (APs) and 100 Subscriber Modules (SMs) of qualifying competitive products. Qualifying equipment includes APs and SMs from the following manufactures:

- Airspan
- Alvarion
- Aperto®
- Axxcelera
- Cisco
- Proxim – PTP only
- SmartBridges
- Trango®
- Tranzeo®
- WaveRider

NOTE: PMP 320 trade-in requires a minimum of 3 APs only. No SMs necessary for trade-in.

MWAN Products Eligible for Trade-in:

A minimum trade-in of 10 nodes from one or more of the following competitors is required to participate in the MWAN trade-in. You must trade-in the same number of nodes that you are purchasing in order to receive a rebate on each.

- Tropos
- Cisco
- Firetide
- Belair
- Proxim
- Strix

Promotion Rules and Regulations

Official Rules and Program Restrictions, Terms and Conditions

1. Promotion limited to the first 225 completed trade-in requests (75 Point-to-Point, 75 Point-to-Multipoint, and 75 Mesh Wide Area Network products) or the program end date of August 31, 2010, whichever comes first. A completed trade-in request must be completed within 90 days of promotion registration and is defined below.
2. A single end-user customer may choose to utilize the program more than one time. There is no limit per customer.
3. End-user customer must purchase eligible model numbers as listed in this announcement. Custom kit requests will not be accepted.
4. Completed promotion requirements include: Registration, receipt of trade-in equipment, and receipt of valid proof of purchase.
5. Standard delivery and payment terms apply. No extended delivery dates are allowed under this promotion.
7. End-user customer is responsible for sending eligible competitive trade-in unit(s) to SeaView Technologies within 90 days of program registration. End-user customer is also responsible for sending proof of purchase to the Motorola promotion headquarters within 90 days of program registration.
8. End-user customer is responsible for all charges related to shipping the trade-in unit(s) to SeaView Technologies.
9. Motorola is not responsible for lost or stolen shipments or shipments that do not arrive at SeaView Technologies for any reason.
10. Rebate registrations will be limited to and reserved for the first 225 registered participants (limited to 75 Point-to-Point, 75 Point-to-Multipoint, and 75 Mesh Wide Area Network products). After 90 days from registration, the reserved rebates will be released to other participants if the rebate is not fully completed as indicated above. Motorola will provide a rebate check to the company name at the address on the registration form within 90 days of receiving completed transactions.
11. All transactions are subject to validation. Motorola reserves the right to audit and disqualify any transactions it deems invalid.
12. Motorola is not responsible for late, lost, misdirected, incomplete or illegible orders or reports, and shall not be responsible for any shipping or invoice delays.
13. Motorola is not responsible for dispute resolution between end-user customers and SeaView Technologies.
14. Motorola has the sole discretion to modify and interpret the rules, to determine awards under this promotion and to alter, amend or cancel this promotion in whole or in part at any time without notice. All decisions made by Motorola are final.

